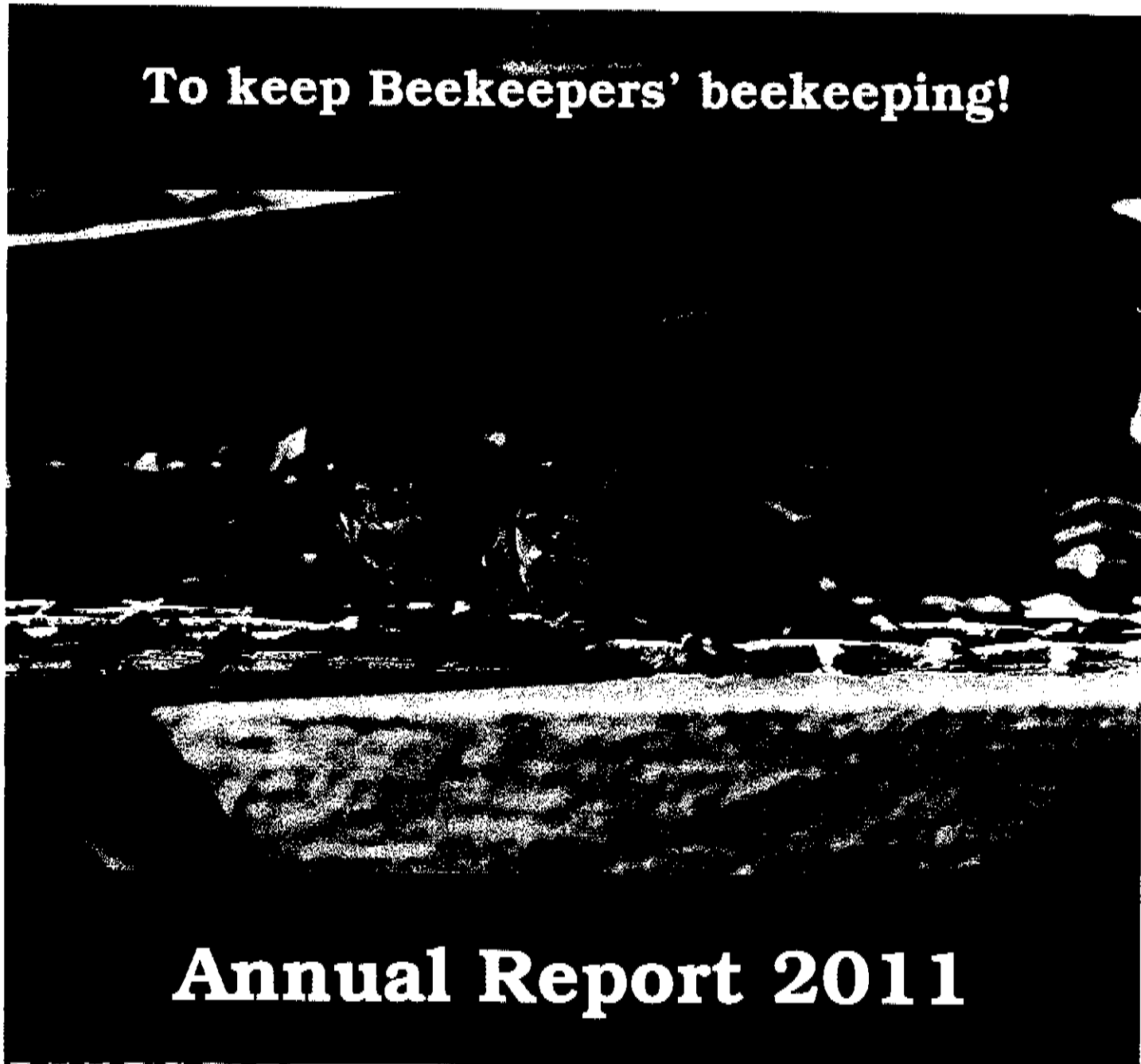
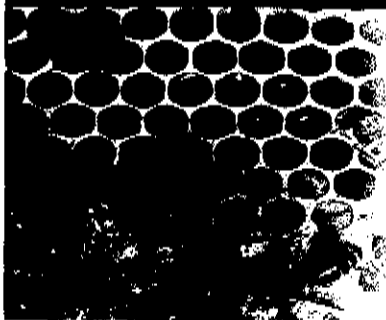


**To keep Beekeepers' beekeeping!**



**Annual Report 2011**



**100%  
ONTARIO HONEY**



*The Ontario Beekeepers' Association gratefully acknowledges  
our event sponsors for the 2011 Annual General Meeting!*



**Bayer HealthCare**



*Ontario Beekeepers' Association gratefully acknowledges  
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*Front and back Cover photo courtesy of Melanie Kempers*

**Ontario Beekeepers' Association**  
8560 Tremaine Road, Box 476, Milton, Ontario L9T 4Z1  
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www.ontariobee.com

**Board of Directors 2010 - 2011**

**President: John VanAlten**

**1<sup>st</sup> Vice President: Tibor Szabo**

**2<sup>nd</sup> Vice President: Dan Davidson**

**Treasurer: Glen Ackroyd**

**Directors:**

Steve Bryans  
Jim Coneybeare  
Tom Congdon  
Tim Greer

Tom Morrisey  
Mike Parker  
Kelly Rogers  
Carmenie Stemmler

Brian Rowaan  
Danny Walker

**Business Administrators:** Maureen VanderMarel, OBA Business Admin

**Promotions/Media Coordinator:** Nancy Comber

**OBA Technology Transfer Program Specialists:** Les Eccles, Lead Specialist  
Melanie Kempers  
Janet Tam  
Sarah Ayton  
Devan Rawn  
Alex Maranduik

**OBA Technology Transfer Program Special Projects Administrator:** Pat Westlake

**Table of Contents**

Board of Directors .....	1
2010 Annual General Meeting Minutes.....	2
Convention 2010 Resolutions.....	3
OBA Board of Directors Action to Motion.....	5
Committee Reports.....	6
Financial Report.....	14

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**Annual General Meeting Minutes**  
**November 25, 2010**  
**Delta Markham, Markham, ON**

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The meeting was called to order at 8:45am by Tim Greer, OBA President.

The Convention Committees was appointed as follows:

Nominations: Chris Hiemstra

Resolutions: Glen Ackroyd, Melanie Kempers

Scrutinizers: Janet Tam, Melanie Kempers

Sergeant at Arms: Peter Mewett

**Nomination 2010-2011 OBA Board of Directors**

OBA Ballet Select 14 of 19 nominated:

Jim Coneybeare

Glen Ackroyd

Tom Congdon

Al Lockhart

Dan Davidson

Tom Morrissey

Tim Greer

John VanAlten

Kelly Rogers

Grant McKinnon

Brian Rowaan

Mike Parker

Steven Bryans

Tibor Szabo

Peter Bussell

Peter Vichos

Carmenie Stemmler

Dan Walker

Michael Sounak

**Close nominations of OBA directors.**

Motion: Bill Vanidour

Seconded: Dan Davidson

Carried: All

**Election of 2010-2011 OBA Board of Directors**

Steven Bryans

Dan Walker

Jim Coneybeare

Glen Ackroyd

Tom Congdon

Tom Morrissey

Dan Davidson

Carmenie Stemmler

Tim Greer

Mike Parker

Tibor Szabo

Kelly Rogers

Brian Rowaan

John VanAlten

**Motion to destroy ballots.**

Moved: Glen Ackroyd    Seconded: Peter Mewett                      Carried: All

**2010 Financial Statements**

Presented by Maureen VanderMarel, OBA Business Admin.

Overview presented. Opened floor to questions.

**Motion to accept 2009-2010 OBA Financial Statements as presented.**

Moved to accept: Stefan Board    Seconded: Tibor Szabo                      Carried: All

**Motion to nominate auditor for the 2010-2011 for Financial Review and Statement Preparations**

**Move to nominate Warren Strutt, CMA, Milton, Ontario to act in the capacity of OBA auditor.**

Moved to accept: Dan Walker    Seconded: Hugh Simpson                      Carried: All

**2010-2011 OBA Admin Proposed Operating Budget**

Presented by Maureen VanderMarel, OBA Business Administrator.

Overview presented. Opened floor to questions.

**Motion to accept 2010-2011 OBA Admin Proposed Budget.**

Moved to accept: John VanAlten                      Seconded: Tibor Szabo                      Carried: All

**Resolutions**

**Resolutions #1**

**Whereas** there is already well established resistance to the registered varroa products Apistan and Checkmite+,

**Whereas** the life expectancy for Apivar (Amitraz) to provide control efficacy is three to four years,

**Whereas** oxalic acid requires a broodless period so it is not usable in active beekeeping season,

**Whereas** the Ontario Beekeepers' Association supports organic beekeeping practices, which includes the use of formic acid,

**Whereas** the permitted use of 65%formic acid granted under NOTE to CAPCO C94-05: Proposed Scheduling of 65% Formic Acid will cease as of March 2, 2011 (PMRA document DIR2010-03),

**Therefore:** The beekeepers of Ontario could be facing an emergency situation regarding varra control in the very near future.

**Whereas** the Canadian beekeeping industry supports the use of formic acid for the treatment of varroa mites (as indicated in Regulatory Proposal PR02009-01),

**Whereas** it would be beneficial to the industry to have a short term Varroa product that can be used when honey supers are in place

**Whereas** NOD Apiary Products is in the process of registering a formic acid based product, Mite Away Quick Strips (MAQS), proven in Ontario trials to be highly effective, a process that is expected to take up to two years,

**Whereas** emergency use registration can only be requested from the PMRA by a province or group of provinces after an industry association request is received;

**Therefore be it resolved** that the OBA encourage OMAFRA to request that the PMRA grants an additional emergency use registration of MAQS;

**Also be it further resolved** that the OBA write a letter of support to the PMRA requesting registration;

**Also be it further resolved** that the OBA pay the required application fee for emergency uses of \$262.00 to PMRA.

Moved: Peter Mewett    Seconded: Darcy McKelvey                      Carried: All

**Election of 2010-2011 Board of Directors Executive**

Officiated by Paul Kozak, Provincial Apiarist

**Motion to Nominate President:** John VanAlten

Moved to accept: Tim Greer      Seconded: Dan Walker   Carried: All

**Motion to Nominate 1<sup>st</sup> Vice President:** Jim Coneybeare

Moved to accept: John VanAlten      Seconded: Tom Morrisey

**Motion to Nominate 1<sup>st</sup> Vice President:** Tibor Szabo

Moved to accept: Dan Davidson      Seconded: Dan Walker

Ballets cast, collected and counted by Paul Kozak.

Tibor Szabo nominated.

**Motion to Nominate 2<sup>nd</sup> Vice President:** Dan Davidson

Moved to accept: John VanAlten      Seconded: Dan Walker

**Motion to Nominate 2<sup>nd</sup> Vice President:** Jim Coneybeare

Moved to Accept: Tom Congdon      Seconded: Dan Walker

Ballets cast, collected and counted by Paul Kozak.

Dan Davidson Nominated.

**Motion to Nominate Treasurer:** Glen Ackroyd

Moved to accept: Dan Walker   Seconded: Kelly Rogers      Carried: All

**Motion to Appoint Business Administrator:** Maureen VanderMarel

Moved to accept: John VanAlten      Seconded: Jim Coneybeare      Carried: All

**Nomination of Delegate to the Canadian Honey Council:** Tim Greer

Moved to accept: Dan Walker   Seconded: John VanAlten      Carried: All

Next OBA Board of Directors Meeting:

Thursday, January 20, 2011 at Country Heritage Park, Milton

Meeting Adjourned 5:10pm

## **March 24, 2011 OBA Board Meeting**

### ***Action to motion***

#### **Resolution**

Whereas, current Canadian Food Inspection Agency (CFIA) regulations do not recognize Africanized Honey Bees (AHB) as a notifiable or reportable pest.

And whereas Honey Bee Queens are imported into Canada from areas of the world that could be infested with AHB,

And whereas the Ontario Beekeepers' Association (OBA) is concerned about the possible importation of AHB genetics, and the threat it would pose to beekeeping, local Queen production and public health.

Therefore be it resolved, that the OBA ask Canadian Honey Council (CHC) to contact CFIA to request and advise them to revise their regulations to include the AGB as a reportable or notifiable pest.

Further, be it resolved that the OBA ask CHC to keep OBA executive informed on any action and discussion with CFIA regarding AHB.

Moved by Tibor Szabo

Seconded: Mike Parker.

## **Committee Reports for 2010 – 2011**

### **OBA President's Report – John VanAlten, OBA President**

I would like to thank the OBA board for allowing me the privilege of acting on behalf of the beekeepers of Ontario. Thanks to Maureen VanderMarel, our business administrator for keeping me on track and for generally keeping the organization running. Also thanks to Tim Greer for his sage advice on national issues and the implications for Ontario. Finally thanks to all the committee chairs and members for their hard work in the various areas of our industry.

There have been a lot of changes happening this past year.

We welcomed Les Eccles into the role of lead tech transfer specialist. The tech transfer team has been successful at securing funds for several projects. Even though the bulk of their financial support comes from funding agencies and provincial government, it is still very important for industry to support this program both financially and in kind. We have seen a number of the local clubs making financial contributions to the program. This is very encouraging.

The Ontario Bee Journal has a new editor. Karen Daynard took over the reins early in the year. She has been learning the ropes, and has been a welcome addition to the team. I want to thank Henry Hiemstra for his many years of volunteer work to develop the journal to its present standard. OBJ chair, Kelly Rogers is also to be commended for working with Karen during this transition period.

Nancy Comber has taken on the role of promotion and media coordinator. She along with Dan Walker and committee have been very busy developing promotional material, as well as presenting at various events around the province. I would encourage all of our members to take advantage of the items that have been developed. As well, I know that Nancy is very receptive to innovative ideas. So if you have some suggestions, bring them to Nancy to see if they can be added to the program.

Small hive beetle has reared its ugly head in a few areas since being discovered in Essex County last summer. We worked with OMAFRA to set up a quarantine zone in the Essex area. We received OMAFRA funding to initiate research on best management practices as well as to ensure that there were enough colonies managed for pollination requirements within the control zone. The quarantine was by and large effective at limiting the spread of SHB. There was extensive monitoring taking place throughout the season. Several areas were targeted as potential areas of concern. There was a beetle found in a trap near Cornwall, along the border with New York. Then there was another find near Shelburne, which we suspect was a result of a sale of bees from a producer who didn't apply for a permit to sell. I want to stress how important it is to follow regulations when it comes to buying or selling bees. This particular illegal sale has put the entire province at risk with regard to our disease status. This also has international implications. Your board of directors is working with OMAFRA to best manage this emerging pest.

Several attempts were made to have MAQS available to treat our bees; however PMRA has not allowed either EUR request to move ahead, stating that we didn't have sufficient rationale at this time for approval. We have heard that they will expedite a full registration, and that process is underway as we speak. I remain hopeful that more varroa treatment products will be available as we move forward.

Peter Mewett, our nominations chair has been busy recruiting potential OBA directors, with a special emphasis on Eastern and Northern Ontario where we have members, but no directors. If you have been approached, please seriously consider taking on this role to more effectively have your regional concerns addressed by your OBA.

Honey has been included in the new Self Directed Risk Management program. This is a good start to recognizing that beekeepers are an important part of agriculture. We need to work with our counterparts in agriculture to have more income streams included under this program. Pollination services, queen and nuc sales as well as other hive products are all important parts of beekeeping income in the province. As an industry, we have allowed an assumption to develop, that there will always be enough bees for the pollination of crops. As we face ever increasing winter mortality of our honey bees, this can no longer be taken for granted. When it comes to accessing funds for research and restocking costs, we would be much more successful if we had other commodities on board to stress the importance of pollination. We need to do a better job of getting the message out to the horticultural sector as well as blueberry and canola growers that the health of our honeybees is in jeopardy.

Alison and I regret that we won't be able to attend the AGM this year. We have just been notified that we can finalize the adoption of our son in Russia. We will be airborne for most of the meeting. We hope that next year you will all be able to meet Yuri.

Respectfully submitted, John VanAlten

#### **Research Committee Report - John VanAlten**

##### **Committee: Les Eccles**

The OBA has successfully supported three key research projects starting in 2011 and run to 2013. A letter of support was written for the Technology-Transfer Program proposal "BEST MANAGEMENT STRATEGIES FOR HONEY BEE BREEDING AND COLONY HEALTH"; that was approved by the Agricultural Adaptation Council for a total project value of \$302,000.

Another letter was written to support the Technology-Transfer Program, OMAFRA and University of Guelph Knowledge Translation Transfer proposal "ADVISORY AND OUTREACH FOR APICULTURE IN ONTARIO", valued at \$67,780; which was also approved by the OMAFRA selection committee.

Following negotiations with the Minister of Agriculture Carol Mitchell, funding was acquired to aid the strategies to deal with Small Hive Beetle in Ontario. Of the funds acquired, \$100,000 was transferred to the Technology-Transfer Program to start investigating the development of SHB and best management practices that should be adopted in northern environments.

Communications have begun between the OBA, TTP and Ernesto Guzman's lab to submit a proposal to the Agricultural Adaptation Council in order to acquire funding to encourage lab and field research projects from Ernesto's University of Guelph facilities.

The OBA is in a unique position to support various research proposals and programs. OBA support for these projects are key to receive funding, since the majority of resources available are conditional on industry support. This support allows the OBA to set priorities for research and influence the information that can be developed for the beekeeping industry. This year's success to start new projects is a perfect example of the roll the OBA can have to support beekeeping research in Ontario.

Respectfully submitted, John VanAlten OBA President

**Treasurers Report –Glen Ackroyd, OBA Treasurer**

**OBA Finance Committee: John VanAlten, Tibor Szabo, Glen Ackroyd,  
Maureen VanderMarel, and Pat Westlake**

OBA membership again appointed Warren Strutt, Certified management Accountant of Milton as the OBA auditor at the Nov 2011 AGM.

Mr. Strutt met with OBA Board of Directors at the January 20, 2011 Board meeting to provide a commentary on the OBA finance policy and procedure. The accountant's comments indicated "that good accounting practices are in place".

The consolidated accounts of OBA Admin and OBA Tech Transfer Program are now aligned to a fiscal comparable period of 12 months ending Sept 30.

OBA Finance Committee has met by conference to review attached September 30, 2011 OBA Financial Statements. Detailed discussion, review and accountant consultation has been approved for your review and acceptance.

OBA Finance Committee has met by conference to review attached OBA Admin 2012 Operating Budget. Detailed discussion and review was approved by the OBA Board of Directors for your review and acceptance.

Respectfully submitted, Glen Ackroyd

**OBA Business Administration Report – Maureen VanderMarel**

Special thanks to Pamela Young, OMAFRA, Manager Foods of Plant Origin, Paul Kozak, Ontario Provincial Apiarist and Helen Scutt, OMAFRA Agriculture Organizations Specialist for their support and guidance throughout the year.

OBA is recognized as a Provincial agricultural commodity that has great value to the food production system. Our partners in fruits and vegetable growers and horticulture continue to recognize the value beekeepers deliver. Local food initiative programs seek beekeepers to participate. Consumers seek education about honey bees and bee by- products. OBA Admin continues to foster and expand partnering opportunities both traditional and untraditional.

OBA Admin office works diligently assisting to deliver all enquiries, promote the benefit of OBA membership, provide interesting meetings, and assisting our members. Sourcing best business practices, OBA endeavors to be accountable and transparent to all stakeholders.

OBA Business Admin and OBA Tech Transfer Program work closely to expand and build on what has already been done and optimize new opportunities.

OBA Admin extends personal thanks to the OBA membership for their generosity of spirit, passion for beekeeping in Ontario and their friendship extended.

I especially thank the OBA Board of Directors for their guidance, support and the outstanding level of volunteerism they bring to OBA.

Emerging changes, challenging bee health concerns, require their commitment to resolve and problem solve. Their contribution of time and effort is selfless. It is my pleasure and honor to assist them.

Respectfully submitted, Maureen VanderMarel.

### **Canadian Honey Council –Tim Greer, OBA Delegate**

Throughout 2011 the Canadian Honey Council has continued to work on projects that contribute to the advancement of their four Strategic Priorities. Those are Hive Health, Food Safety, Market Access/Share, and Labour Succession. At this years, AGM you will hear from Rod Scarlett the Executive Director of the Canadian Honey Council. Rod will be sharing a first hand account of the latest developments in these four areas. I would like to take this opportunity to share with our membership the great job that Rod has been doing in his new role with CHC. Rod has quickly educated himself on the issues affecting our industry and has made great in-roads with the federal ministries that govern us. One example is an invitation for Rod to speak at the Senate Standing Committee on Agriculture and Forestry which takes place just prior to this AGM. Please take the opportunity to meet Rod and share with him some of Ontario's perspective on the Canadian Bee Industry.

Hive Health has been working on several different projects throughout 2011. Some of those are another emergency use registration of Apivar until June 30, 2012. The registration of Formic Acid earlier this year and the ongoing work of finding, and lobbying companies to register alternative mite treatments. The Integrated Pest Management Booklet has been revised this year with the help of the Tech Transfer Program. The Hive Health Committee is also involved in the development of a comprehensive hive management manual. The CHC Stock Replacement Committee has organized a Bee Stock Risk Management Symposium to be held in Winnipeg in January 2012. This meeting will be key in determining future strategies for maintaining a healthy Canadian Bee Industry.

Food Safety has continued its work on the C-BISQT ("Sea Biscuit") manual. C-BISQT is the Canadian Bee Industry Safety Quality Traceability manual. Recently funding for the C-BISQT manual was approved by the Government of Canada and is in the final stages of completion. It is hoped to have this in the hands of producers in 2012.

Market Access/Share is quite concerned with and watching very closely the actions taking place in the European Union. The September decision to ban honey sales in the EU from countries that grow GMO crops has and will have a dramatic affect on the world honey market. In addition to not being able to sell Canadian honey into that market the countries that historically have sold millions of pounds to the EU will be looking for places to sell their honey, our major export market in the US will now be pursued by others. In a recent trip to Ottawa the CHC board had the opportunity to discuss the situation and it's far reaching affects with several areas of government.

#### **STATS**

- In 2010, production of honey amounted to nearly 15 million kgm, or 5.6%, more than in 2009.
- Beekeepers' average yield of honey amounted to 120 pounds per colony, up slightly from 119 pounds in 2009.
- Canada had 7,284 beekeepers in 2010, 256 more than in 2009. They managed 617,264 beehives in 2010, an increase of 25,144.
- In 2010, the total value of honey exported amounted to \$56,995,108 up from \$47,122,262 million in 2009.
- Although statistics for 2011 are unavailable, regional variations were common, but an average to above average honey crop is expected.

Labour/Succession has been working this year at helping to create new job descriptions for the off shore labour programs used by our industry. They are also pleased to see a new program through Grande Prairie College being developed to teach commercial beekeeping.

The CHC has been quite involved in the planning and details for Apimondia 2012 to be held in Quebec. Rod will be sharing the details about this event during these meetings.

### **Ontario Federation of Agriculture Report – Jim Coneybeare, Representative**

OFA sat at the conference table with OBA and other farm commodities to see changes in the current wild life damage (bear) program. This program still needs work and OFA brings additional volume to the voice of OBA as we express our needs to OMAFRA. OFA is also working to see additional federal funding for SDRM – Self Directed Risk Management.

### **Wildlife/Bear Damage Report – Jim Coneybeare**

Many changes have been made to this program this year. The value of bees and our hives is now substantially increased to meet 2011 prices. There are still areas needing to be addressed with OMAFRA. OBA is continuing in discussions to implement the best program for beekeepers dealing with wildlife damage.

### **Agricultural Adaptation Council (AAC) – John VanAlten, OBA Representative**

The Agricultural Adaptation Council (AAC) is a non-profit, grass roots coalition of 66 agriculture, agri-business and rural organizations dedicated to providing financial resources to aid Ontario's agricultural and agri-food industry remain profitable, grow and maintain economic strength.

AAC continues to support Ontario beekeepers through their assistance with funding programs that become available through Provincial and Federal opportunities. OBA Tech Transfer Program works closely with many research projects. OBA Promotion/Media Coordinator is funded in part through an ACC funding opportunity.

OBA is appointed to an "Other Industries/Commodities" sectorial group on the ACC Board of Directors. Kristin Ego MacPhail is the appointed Director. The untraditional partnering and networking within the Sectorial group benefit OBA for future assisted funding opportunities.

### **Membership Committee Report --Tibor Szabo, Chair**

#### **Building Membership!**

Existing members recognize the value of membership and with their support we continue to solicit new members. OBA Board of Directors has launched a campaign for more producers in Ontario to consider membership. It is the mandate of OBA to deliver the apiculture program to all beekeepers in Ontario. Investing in a voice of industry is important to OBA's future as we continue to meet challenges of pests, disease and retaining market share. Providing education and research to beekeepers in Ontario through the OBA Tech Transfer Program is the pathway. Increased targets for 2010-2011 were met.

### **Ontario Bee Journal Report – Kelly Rogers, Chair**

It was a transition year for The Ontario Bee Journal with the retirement of our long term editor, Henry Hiemstra and the hiring of our new editor, Karen Daynard. After the Henry's final issue in December 2010 (thank you, Henry), a small transitional issue was put out in February by Maureen and Nancy, our dependable staff at the OBA Admin office. Karen hit the ground running with the March issue, marking the change from Feb, April, June, August, October, December publication dates to the alternate months. The total production cost, including the extra edition, was \$28,180. A keen OBJ committee met in Guelph at Tech Transfer office in early November, 2011 to plan the upcoming year of OBJ issues.

The OBJ is your journal: we welcome your feedback and submissions.

Thanks to Karen for her hard work and her patience with busy beekeepers neglecting issue deadlines.  
Respectfully submitted, Kelly Rogers - OBJ Committee Chair

### **OBA Website – Kelly Rogers, Chair**

The OBA website continues to prove itself to be an invaluable tool for the OBA and our members. At the time this report was written (October 25th) we were showing a 10% growth in the number of unique visitors to our site over last year, which reflects that steady growth we have experienced since 2008. The number of pages visited and the amount of time spent on the site remain stable at approximately 4 pages per visit and the visits are lasting approximately 5 minutes.

A few additions have been added to the website. We now have a side bar box that provides all the Ontario Ministry of Agriculture, Food and Rural Affairs links that are important to beekeepers. Also, we are working on a format for the local associations to provide their current newsletters to be posted with their listings.

Thank you to everyone who has chosen to be listed on our Source Directory. We have increased our number of listings in this area significantly. It is a great tool for the OBA office and our members. Members are utilizing the website as their telephone directory to get in touch with each other. The OBA office constantly refers potential customers to this area of the website.  
Respectfully submitted, Kelly Rogers - OBA Website Committee Chair

### **Ontario Bee Breeders (OBBA) – Kelly Rogers, OBA Director**

The OBBA held its first annual meeting for breeders in February 2011, initiated by the energy of the new Tech Transfer Program Lead Specialist, Les Eccles. The Ontario Mite and Disease Resistant Honey Bee Breeding Program were reviewed, and a priority list of new initiatives was established. The huge winter losses last year and the high requirement for quality nucs and queens commands the continuation of Ontario's highly respected breeding program and the ongoing commitment of its breeders. New breeders are always welcome to join the program.

### **Pollination Report – Jim Coneybeare, OBA Pollination Committee Chair Committee: Tim Greer**

Spring pollination was a challenge with the cold, wet weather. It was difficult for beekeepers to find strong hives for pollination and moving bees in and out of locations was often challenging without the use of a hovercraft! Number of hives moved into fruit and vegetable pollination was slightly down from last year. Hives moving east for pollination of blueberries and cranberries was just a little less than last year. 14,700 hives went into blueberry pollination. Hives used for hybrid canola pollination was similar to previous years as well.

### **2011 Spring Meeting - Dan Davidson, Chair**

The OBA Spring Meeting was held at Markham Fairgrounds on March 25<sup>th</sup> & 26, 2011. The Ontario Bee Breeders Association hosted their meeting on March 25<sup>th</sup> attracting 60 keen participants. The OBA producer's day took place on March 26<sup>th</sup> attracting 88 participants. Vicky and John Staite welcomed OBA members in the morning for a tour of their honey house. Their new facility and unique story of their growth of operation was well received. Tim Wendell (Wendell Honey Farm) from Saskatchewan was the feature guest speaker at the meeting. OBA members Peter and Sandi Dickey (Dickey Bee Honey) shared their success story, developed over four generations of beekeepers.

Thanks to the OBA Spring Meeting Committee for their participation in presenting an excellent meeting.

### **2011 Summer Meeting – John Van Alten, Chair**

The OBA Summer Meeting was held Saturday, June 25<sup>th</sup> at the beautiful Wye Marsh in Midland, ON. OBA partnered with Huronia Beekeepers' Association to host the meeting. The well attended group was keen to hear guest speaker Dr. Larry Connor of Wicwas Press, Kalamazoo, MI. Dr. Connor spoke twice, once about "48-hour Queen Cell management" and then again after lunch about "Small Hive Beetle in Michigan". Dr. Connor had recently returned from a visit to Hawaii where he firsthand saw the destruction from SHB in many of their apiaries. Another highlight of the program was the Queen Bee Auction. 61 queens were donated and through a live auction and a fun draw raised \$2,726. These monies benefit the OBA Tech Transfer Research Program. The day ended with a hands-on field study. Thanks to Joe Devillers of Huronia Beekeepers' Association for transporting and supplying beehives for this segment.

Thank you for the volunteerism of the OBA Summer meeting Committee and Huronia Beekeepers Assoc for providing an excellent meeting.

### **2010 OBA AGM/Convention**

OBA AGM/Convention was a great success held at the Delta Markham, Nov 25 & Nov 26, 2010. Held in conjunction with Canadian Association of Professional Apiarists the meeting attracted a wide selection of qualified guest speakers. Feature speakers: Medhat Nasr- Alberta Provincial Apiarist, Rob Currie- University of Manitoba, and Don Hopkins, Apiary Inspection Supervisor, North Carolina Dept of Agriculture provided interesting topics for discussion.

Well attended by OBA members it was a great chance to network with other beekeepers, gain knowledge, discover featured products at the OBA Trade/ Exhibit Show and celebrate beekeeping in Ontario.

"Taste of Ontario" Gala Banquet held at the 2010 OBA AGM featured a delicious meal of grown in Ontario feature menu. OBA members enjoyed a unique fundraiser of mead tasting featuring mead produced by Munro Honey and Meadery. A wide selection of unique items donated by OBA members and corporate sponsors benefited OBA Tech Transfer Program \$2,460 in the Silent Auction.

Thank you to all that donated and attended this great event.  
OBA Convention Committee works tirelessly to bring a well-planned and interesting event to OBA members.

### **Royal Agricultural Winter Fair Honey Competition –Brian Rowaan and Tibor Szabo, Chair**

The RAWF competition committee has extended their promotional package again this year, to help increase sales by promoting the championship standing award to the Honey Producer by professional judges at a national event. The winner of each champion division within the Honey Competition will receive a Complimentary Champion Promotional Package.

Included in this package:

A Royal Agricultural Winter Fair Champion Certificate to be used for farm window displays or where product is displayed for retail.

Electronic copy of the certificate and approval to duplicate certificate for promotion.

Electronic copy of The Royal logo to use it in marketing/advertisement. Advertisements must indicate the award was won in 2011.

Royal Agricultural Winter Fair Champion stickers (approx. 25) to be used on product packaging to compliment producer label.

Opportunity to provide a business card advertisement to be placed on The Royal Agricultural Winter Fair website.

It is hoped that the Champion Promotional Package will encourage continued competition and create interest of more competitors.

The Toronto District Beekeepers operated the sales booth with help of volunteers. They do a great job of promoting bees and beekeeping. The demonstration hive creates excitement with the young and old alike. Respectfully submitted, Brian Rowaan and Tibor Szabo, RAWF Committee Co-Chairs

**Promotion/Media Report – Dan Walker, OBA Promotion/Media Chair**

**Committee: Dennis Edell, Allison VanAlten, Mike Dodok, Ken Coyle, Joanne Henderson**

2010/2011 has been a year of new things happening for the Promotion/Media Committee. We started off the New Year with a new chair and a new coordinator. Shortly thereafter a committee was developed that brought expertise from producer, queen bee breeder, hobbyists and a local association representative. Two meetings have been held and numerous committee e-mail discussions. Thank you to the committee members for their time and commitment to OBA promotions/media campaign.

This year we have focused on building relationships. We have worked diligently to build a relationship with Foodland Ontario and this has definitely been worthwhile. Honey has been featured on television spots, bus shelter ads, Foodland Ontario recipe brochures and more is to come. Landscape Ontario worked with us to provide a display booth at the Canada Blooms show in Toronto which raised our profile, as shown by an increase in OBA website visitors. Ontario Pork has become another partner. They feature a number of honey/pork recipes on their website and show the "100% Ontario Honey" logo on those recipes that the OBA provided. Ontario Farm Animal Council has provided apiculture information on their website for the first time. We have a media area with pictures that can be used by the press and an apiculture fact section. We will continue to build strong relationships with our agricultural partners.

A new brochure was produced "Taste the sweet goodness of 100% Ontario Honey" which explains how to use honey to cook, bake, freeze, make jams and jellies.

The "Bee Friendly with thoughtful gardening" campaign to sell White Dutch Clover seed packages to the public was initiated. We will continue with this campaign into the New Year.

We are endeavouring to become the source for information on honey bees to the Canadian media. To this end, we have provided press releases and interviews to media. Major magazines and industry partners have been approached as well. This is an ongoing effort.

This is just a sampling of the initiatives undertaken this past year and planning has already begun for the year ahead!

Respectfully submitted, Dan Walker - OBA Promotion/Media Chair

**ONTARIO BEEKEEPERS' ASSOCIATION  
FINANCIAL STATEMENTS  
SEPTEMBER 30, 2011**

**UNAUDITED - SEE NOTICE TO READER**

**ONTARIO BEEKEEPERS' ASSOCIATION**  
**Table of Contents**

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	<b>Page</b>
<b>Notice to Reader</b>	1
<b>Statement of Financial Position</b>	2
<b>Statement of Operations and Changes in Net Assets</b>	3
<b>Notes to Financial Statements</b>	4
<b>Schedule of Revenues</b>	5
<b>Schedule of Expenditures</b>	6

# WARREN STRUTT

Certified Management Accountant & Associates Inc.

## NOTICE TO READER

To the Members of  
Ontario Beekeepers' Association  
8560 Tremaine Road  
Box 476  
Milton, Ontario L9T 4Z1

On the basis of information provided by the company, I have compiled the statement of financial position of Ontario Beekeepers' Association as at September 30, 2011 and the statement of operations and changes in net assets for the year then ended.

I have not performed an audit or a review engagement in respect of these financial statements and, accordingly, I express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Milton, Ontario  
November 4, 2011



Warren Strutt

Certified Management Accountant

4 COURT STREET NORTH, MILTON, ONTARIO L9T 2S1

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**ONTARIO BEEKEEPERS' ASSOCIATION**  
Statement of Financial Position  
As at September 30

	<u>2011</u>	<u>2010</u>
<b><u>ASSETS</u></b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 122,458	\$ 72,783
Accounts receivable	16,240	6,635
Tech Transfer Cash	168,222	138,439
Inventory	<u>4,732</u>	<u>4,246</u>
<b>TOTAL</b>	<b><u>\$ 303,652</u></b>	<b><u>\$ 222,103</u></b>
<b><u>LIABILITIES AND FUND BALANCES</u></b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued liabilities	\$ 3,920	\$ 7,840
Unearned revenue	<u>1,132</u>	<u>4,719</u>
<b>Total current liabilities</b>	<b>4,652</b>	<b>12,559</b>
<b>BALANCE</b>	<b><u>299,000</u></b>	<b><u>209,544</u></b>
<b>TOTAL</b>	<b><u>\$ 303,652</u></b>	<b><u>\$ 222,103</u></b>

On behalf of the OBA Finance Committee

Glen A. [Signature] Member

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**ONTARIO BEEKEEPERS' ASSOCIATION**  
Statement of Operations and Changes in Net Assets  
For the year ended September 30

	<u>2011</u>	<u>2010</u>
<b>REVENUES, Schedule 1</b>	<b>\$ 614,358</b>	<b>\$ 421,198</b>
<b><u>EXPENDITURES, Schedule 2</u></b>	<b><u>524,902</u></b>	<b><u>359,010</u></b>
<b>EXCESS OF REVENUES OVER EXPENDITURES</b>	<b>89,456</b>	<b>62,188</b>
<b><u>BALANCE, OPENING</u></b>	<b><u>209,544</u></b>	<b><u>147,356</u></b>
<b>BALANCE, CLOSING</b>	<b>\$ <u>299,000</u></b>	<b>\$ <u>209,544</u></b>

**W&S**

**ONTARIO BEEKEEPERS' ASSOCIATION**  
Notes to Financial Statements  
As at September 30, 2011

**1. Nature of operations**

Ontario Beekeepers' Association was incorporated without share capital under the laws of the Province of Ontario. The association operates as a non-profit organization in Ontario and is exempt from income taxes.

**2. Significant accounting policy**

These financial statements are prepared in accordance with Canadian generally accepted accounting principles. The significant policy is detailed as follows:

**Inventory**

Inventory is valued at the lower of cost and net realizable value. Cost is determined using the first-in, first-out method.

**3. Tech Transfer Program**

The Ontario Beekeepers' Association is responsible for the Tech Transfer Program (TTP) and, as such, transfers funds to the TTP annually. The TTP program has been consolidated in these statements for the 12 month period ended September 30, 2011 and funds transfers have been eliminated as part of the consolidation process for the current year. For the September 30, 2010 statements the TTP Program was reported on a 9 month period due to a different reporting period structure.

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**ONTARIO BEEKEEPERS' ASSOCIATION**  
Schedules to Financial Statements  
For the year ended September 30

**Schedule of revenues**

**Schedule 1**

	<u>2011</u>	<u>2010</u>
Small Hive Beetle Funding	\$ 200,000	\$ -
OMAFRA funding	115,000	115,000
Memberships	55,484	55,337
Research funding	37,908	26,825
Containers	25,746	25,631
Workshops	24,227	27,423
FIP	22,825	854
HR capacity grant	22,179	-
Convention	19,215	13,939
Insurance	18,256	17,584
CHC memberships	12,750	12,350
Advertising	12,330	9,731
Magazines and books	8,188	9,033
Sundry	7,861	672
THYMOL	7,370	8,152
Pollination and OBBA Association	5,300	6,390
Clothing sales	4,683	2,767
OBBA	4,558	-
Meetings	4,537	5,716
Promotional items	2,734	1,827
SEP funding	1,600	-
Interest income	1,478	292
Shipping and handling	129	367
Grants	-	64,773
Testing	-	5,360
Sask Beekeeper CAPA Steering Committee	-	4,750
NOD Testing	-	4,562
Advance Payment Programs Fees	-	1,863
	<u>\$ 614,358</u>	<u>\$ 421,198</u>

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**ONTARIO BEEKEEPERS' ASSOCIATION**  
Schedules to Financial Statements  
For the year ended September 30

**Schedule of expenditures**

**Schedule 2**

	<u>2011</u>	<u>2010</u>
Tech Transfer Subcontractors	\$ 184,461	\$ 91,649
SHB Pollination supplement	51,100	-
OBA Contract administrator	44,544	43,805
Office	40,947	37,826
Operations	32,794	18,561
Ontario Bee Journal	28,528	21,979
Promotions media coordinator	26,888	14,621
CHC memberships	17,620	17,298
OBA member liability insurance	17,496	16,280
Convention	15,215	18,965
SHB Research	11,694	-
Meetings	9,474	7,865
Promotional items	8,297	4,124
Directors expenses	6,431	5,945
Magazines and books	6,108	7,769
Workshops	6,098	4,824
General office administration	4,345	6,325
CAAP	3,190	-
Interest and bank charges	2,860	2,388
Insurance	2,525	792
Research projects	1,963	13,699
Memberships	1,675	1,500
Special funding	524	20,096
Royal Winter Fair	125	125
Pollination and OBBA association	-	1,916
Shipping and handling	-	658
	<u>\$ 524,902</u>	<u>\$ 359,010</u>

Unaudited - See Notice to Reader

*The Ontario Beekeepers' Association  
Gratefully acknowledges the  
Local Ontario Beekeepers' Associations  
For their time and consideration in advancing  
public knowledge and awareness on  
Beekeeping in Ontario*

Beekeepers' Association of Regional Niagara  
Brampton Beekeepers' Association  
Central Ontario Beekeepers' Association  
Dufferin County Beekeepers' Association  
Durham Region Beekeepers' Association  
Eastern Ontario Beekeepers' Association  
Golden Horseshoe Beekeepers' Association  
Grand River Beekeepers' Association  
Grey-Bruce Beekeepers Association  
Halidmand Norfolk District Beekeepers' Association  
Huron Beekeepers' Association  
Huron-Perth Beekeepers' Association  
Lanark County Beekeepers' Association  
Limestone Beekeepers' Guild  
Middlesex, Oxford, Elgin Beekeepers' Association  
Muskoka-Parry Sound Beekeepers' Association  
Quinte Beekeepers' Association  
Rainy River Beekeepers' Association  
Southwestern Ontario Beekeepers' Association  
Sudbury & District Beekeepers' Association  
Thunder Bay Beekeepers' Association  
Toronto District Beekeeper's Association  
United County Beekeepers' Association  
Upper Ottawa Valley Beekeepers Association  
Wellington County Beekeepers' Association