ONTARIO BEEKEEPERS' ASSOCIATION FINANCIAL STATEMENTS SEPTEMBER 30, 2021

UNAUDITED - SEE NOTICE TO READER

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CanleadSolutions.ca

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18 November 2021 Guelph, Ontario

To the Shareholders of Ontario Beekeepers' Association A-102 490 York Road Guelph, Ontario N1E 6V1

On the basis of information provided by management, I have compiled the Balance Sheet of Ontario Beekeepers' Association as of September 30, 2021 and the Statement of Income (Loss) and Retained Earnings for the year then ended.

I have not performed an audit or a review engagement in respect of these financial statements and, accordingly, I express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes. Canlead Solutions

Sincerely,

Melanie DiReto,

Chartered Professional Accountant

Canlead Solutions

Balance Sheet As at September 30, 2021

<u>ASSETS</u>	2021		2020	
CURRENT ASSETS				
Cash (note 3)	\$	198,239	\$	121,904
Accounts Receivable (note 4)		8,781		51,194
Inventory (note 2)		-		2,112
Prepaid Expenses		822		5,651
TOTAL ASSETS	\$	207,842	\$	180,861
<u>LIABILITIES AND NET ASSETS</u>				
CURRENT LIABILITIES				
Accounts Payable and Accrued Liabilities	\$	26,616	\$	10,291
Net Assets				
Retained Earnings		181,226		170,570
TOTAL LIABILITIES AND NET ASSETS	\$	207,842	\$	180,861

On behalf of the board

	Treasurer
	1100000101

ONTARIO BEEKEEPERS' ASSOCIATION Statement of Income (Loss) and Retained Earnings For the year ended September 30, 2021

	2021		2020	
REVENUE, (Schedule 1)	\$	535,465	\$	725,044
EXPENSES, (Schedule 2)		524,810		637,523
NET INCOME (LOSS)		10,656		87,521
RETAINED EARNINGS As previously stated Prior period adjustment		170,570		83,049
RETAINED EARNINGS, CLOSING	\$	181,226	\$	170,570

Notes to Financial Statements As at September 30, 2021

1. Significant accounting policy

The company applies the Canadian accounting standards for private enterprises.

2. Inventory

Inventory, consisting of promotional items, has been fully amortized in the current year and removed from the current assets

3. Cash

٠.		 2021	 2020
	OBA operations cash OBA Tech-Transfer program cash	\$ 146,118 52,121	\$ 63,525 58,379
		\$ 198,239	\$ 121,904
4.	Accounts Receivable	 2021	2020
	OBA operations accounts receivable OBA Tech-Transfer accounts receivable	\$ 5,957 2,824	\$ 7,823 43,371
		\$ 8,781	\$ 51,194

5. Nature of Operations

Ontario Beekeepers' Association was incorporated without share capital under the laws of the Province of Ontario. The association operates as a non-profit organization in Ontario and is exempt from income taxes.

Schedules to Financial Statements For the year ended September 30, 2021

Schedule 1

SCHEDULE OF REVENUES	2021	2020
Agri-Risk Initatives	\$ -	\$ 9,094
BeeCause Donation	11,23	7 1,749
BeeCSI Grant	20,84	3 37,768
Conference and Meetings	7,81	6 27,105
Dominion and Grimm Container Rebate Program	12,89	9 23,063
Donation Revenue	4,31	4 200
Donation to Tech Transfer Program	40,29	7 22,387
GF2 Grants	2,40	77,800
Grant Revenue	25,42	0 125,380
Group Liability Insurance Program	90,47	70,075
Industry Trips and Meeting	-	35
Interest Income	68	3 127
Magazine and Book Sales	17,65	1 13,400
Memberships	159,70	6 137,571
New Directions	32,73	0 65,228
OBJ and Website Advertising	27,77	0 30,750
OMAFRA Deferred Revenue	1,80	0 1,838
ORHBS Program	11,19	9,560
Promotional Item Sales	1,65	4 333
SEP Funding	8,90	1 8,859
Sundry	2,90	5 748
Tech Transfer Miscellaneous Sales	-	12,550
Tech Transfer Program Workshops Revenue	54,77	1 49,424
	\$ 535,46	<u>\$ 725,044</u>

Schedules to Financial Statements For the year ended September 30, 2021

Schedule 2

SCHEDULE OF EXPENSES 2021		2021	2020	
Administration Wages and Contractors	\$	102,450	\$	105,689
Bank Fees, Interest and Merchant Charges		10,217		10,588
Canadian Honey Council Membership Fees		16,195		21,557
Combined Operations Expenses		15,128		53,618
Conferences and Meetings		1,260		18,879
Directors Expenses		1,318		5,926
External Memberships and Partnerships		65		353
Group insurance Program		70,825		54,685
Honorariums		5,000		4,453
Insurance		3,452		3,177
Membership Management Program Software		3,075		5,515
Office Expenditures		14,437		21,828
Office Rent		20,070		20,070
Ontario Bee Journal		47,504		52,130
New Directions Expenses		191		4,074
Professional Fees		7,781		10,388
Promotional Items		631		438
Software and Subscriptions		4,153		4,665
Tech Transfer Program Contractors		167,919		215,169
Tech Transfer Program Workshops Expense		9,782		5,380
Tech Transfer Travel Expenses		23,358		18,941
	\$	524,810	\$	637,523